

THE HOT 100 LIST 2010

Rank	Company name	What they do	Headquarters	The boss	Sales 2009* (£000)	Sales 2006* (£000)	Pre-tax profits (£000)	Annual growth (%)
1	International Plywood	Wood wholesaler	Gloucester	David Attwood	72,311	612	555	390
2	Can Holdings	Engineering, inspection and maintenance	Aberdeen	Mike Freeman	62,609	561	15,878	382
3	Troy Foods	Fruit and vegetable processor	Leeds	Mike Sprockley	20,985	230	512	350
4	Lee Longlands	Furniture retailer	Birmingham	Rob Lee	16,402	202	236	333
5	Writtle	Investment and support services for media sector	Essex	Robert Essex	27,881	516	297	278
6	Estrella Group	Engineering	Stourbridge	Steve Hayes	46,932	874	2,968	277
7	Rimex Metals	Metals manufacturer	Enfield	Keith Childs	23,595	458	895	272
8	ES Group	Transport and outdoor staging	London	Tim Norman	36,324	1,091	2,002	222
9	Elite Telecoms	Telecommunications	Lancashire	Matt Newing	14,612	462	519	216
10	Amicable Building Assistance	Property maintenance and repairs	Surrey	Reza Mofidi	7,940	314	776	194
11	Robore	Diamond and concrete cutter	Surrey	Andrew Dawson	13,824	703	722	170
12	Afonwen Laundry	Washing and dry cleaning	Gwynedd	Michael Woolfenden	13,631	712	631	168
13	Dunns (Long Sutton)	Agricultural company	Lincolnshire	Stephen Russell	15,868	851	2,474	165
14	Brydol	Joinery and shopfitting specialist	Hampshire	Michael Bryden	5,595	358	54	150
15	Barworks	Restaurants and bars	London	Patrick Franzen	6,372	489	434	135
16	Seetec	Recruitment and training	Essex	Peter Cooper	21,204	1,636	2,112	135
17	mytxt.co.uk	Telecommunications	London	Chris and Corinne Hunter	7,889	627	1,198	133
18	Willerby Landscapes	Landscaping	Kent	Peter Smith	9,059	998	951	109
19	Motor Fuel	Petrol station operator	London	Simlesh Ramchaddas Sejal and Sharad Mohanlal Raja	121,905	14,173	75	105
20	Blevins Franks Financial Management	Tax and wealth-management specialist	London	David Simmonds Franks and William Blevins	5,379	669	141	100
21	powerPerfactor	Energy-saving equipment retailer	London	Angus Robertson	11,557	1,507	2,977	97
22	Clifton Asset Management	Specialist finance provider	Bristol	Neil Greenaway	5,015	672	97	95
23	Endava	IT services	London	John Cotterell	20,433	2,743	960	95
24	Yip Shing	Chinese food wholesaler	Gloucester	Chi Hung Yip	5,073	721	251	92
25	Banner Chemicals	Chemical supplier and distributor	Cheshire	Mordechai Kessler	76,208	11,859	1,536	86
26	Balhouses Care	Care homes	Forfar	Anthony Banks	12,732	2,014	1,898	85
27	C Brown Steel	Steel distributor	Dudley	Graham Brown	51,326	8,143	602	85
28	Pipetech Design & Construction	Mechanical and electrical services	Essex	Juan Garcia	7,115	1,187	502	82
29	DCD Business Media	Publisher of journals and periodicals	London	Daniel Scarbrough	5,123	860	478	81
30	Gardenfoods	Food wholesaler	London	Ali Caktu	5,077	862	262	81
31	GSS Support Services	Cleaning and waste management	Plymouth	John Goodchild	7,442	1,263	450	81
32	Oriel	Payroll and debt collection	Cheltenham	Brian Pursey	117,049	20,511	250	79
33	Wind Prospect Group	Alternative electricity	Bristol	Euan Cameron	14,345	2,533	1,487	78
34	S'porter	Sport and fashion wear	Gloucester	George Davies	31,682	5,876	2,892	75
35	Seafood Holdings	Seafood wholesaler	London	Toby Baxendale	81,800	15,477	833	74
36	Connect Communications	Telecommunications	London	Andy Thomas	7,680	1,467	187	74
37	Buddha Bar	Asian-themed bars and hotels	London	Raymond Visan	5,227	1,016	2,076	73
38	Lawrence Group	Jewellery retailer	London	Lawrence Collins	87,620	17,089	1,506	72
39	LN Metals	Metals trader	London	Iain Paterson	298,764	60,044	2,768	71
40	Goldtrail Travel	Travel agent	Surrey	Kadir Aydin	59,709	12,335	247	69
41	The Premier Group	Supplier of fuel-storage equipment	Hemel Hempstead	Ken Owen	10,144	2,110	702	69
42	Anglo European	Aircraft charter	Lincolnshire	Mark Everts	9,710	2,022	440	69
43	Roselands Investments	Tax specialist	Kent	Brian McGillivray	26,715	5,606	2,145	68
44	Bordeaux Index	Wine merchant	London	Gary Boom	56,716	11,915	1,848	68
45	Saturday	Advertising	London	Jens Grede and Erik Torstensson	7,183	1,520	212	68
46	Zaha Hadid	Architectural firm	London	Zaha Hadid	26,231	5,589	5,039	67
47	Triton Construction	Construction company	Yorkshire	Michael Parkinson	10,714	2,333	424	66
48	MPI Holdings	Wholesalers of frozen fish and rubber	Brighton	Mark and Rodney Pratt	9,632	2,122	443	66

49	Landale	Precious metal recovery	Essex	Lilly and Yossi Meshulam	5,393	1,195	139	65
50	Earl of Plymouth Estates	Farming and fresh food retailer	Hereford	Viscount Windsor	7,210	1,614	360	65
51	Investigo	Recruitment	London	Simon Smith and Scott Beckson	28,840	6,478	2,574	65
52	Intelliflo	IT services	Surrey	Nick Eatock	5,187	1,167	1,573	64
53	B&M Retail	Retailer of branded products	Blackpool	Simon and Bobby Arora	255,922	58,604	12,999	64
54	Affirmative Finance	Short-term finance providers	Manchester	Eugene Esterkin	9,013	2,075	3,754	63
55	IT Skillfinder	IT recruitment	London	Grant Brummer and Darren Hall	7,984	1,867	300	62
56	Toppsfield	Tarmac of highways	Ipswich	Gale and Matthew Pryor, David Last	10,549	2,504	639	62
57	Austin-Smith:Lord	Architectural firm	Manchester	Iain Wylie	12,293	2,961	2,354	61
58	JVM Equipment	Retailer of construction equipment	West Sussex	Max Skillman	176,618	43,158	19,078	60
59	T.E.C Building Services	Builders	Manchester	Terry Connor	7,690	1,901	969	59
60	Maria Mallaband Care Group	Care homes	Leeds	Philip Burgan	31,834	7,942	444	59
61	Manpower Direct	Security	Essex	Sharjeel and Kashif Bhatti	7,399	1,876	246	58
62	Excelian	IT consultancy	London	Adrian Marshall and Stephen Grant	13,078	3,363	679	57
63	Thunderhead	Software provider	Elstree	Glen Manchester	15,859	4,127	2,850	57
64	Net-a-Porter	Retail sale of clothing	London	Natalie Massenet	81,546	21,258	10,064	57
65	Interface Contracts	Electrical contractor	Oldham	David Taylor	5,301	1,396	866	56
66	Sun Contractors	Property maintenance	London	Yaser Salman	7,657	2,037	244	56
67	VTL Group	Makes components for automotive industry	Huddersfield	Bruno Jouan	37,349	9,946	2,137	55
68	Heartwood Wealth	Wealth management	Tunbridge Wells	Simon Lough	11,314	3,015	1,815	55
69	Templeton Recruitment	IT recruitment	London	Nadeem Ahmad	9,625	2,573	477	55
70	H&M Security Services	Security	London	Ian Henderson	9,912	2,703	1,648	54
71	Mardi Foods	McDonald's franchisee	Ipswich	Mark Richards	13,015	3,576	228	54
72	Movewithus	Property specialist	St Ives	Sean King	43,314	11,951	1,217	54
73	Exponential-e	Broadband networks	London	Lee Wade	14,973	4,189	494	53
74	RMJM	Architectural firm	Edinburgh	Alexander Morrison	99,877	28,013	7,900	53
75	Bibby Line Group	Logistics, finance and shipping	Liverpool	Sir Michael Bibby	1,034,093	291,095	22,972	53
76	Probrand	IT kit retailer	Birmingham	Peter Robbins	52,674	14,895	1,047	52
77	K & G Restaurants	McDonald's franchisee	Essex	Kurt Jensen	5,406	1,539	161	52
78	Entanet	IT products and services	Telford	Jason Tsai	24,029	6,899	636	52
79	Carisbrooke Shipping	Bulk shipper	Isle of Wight	Ian Walker	66,805	19,702	37,586	50
80	Draycott Ward	Re-construction of damaged homes	Bath	Chris McKenty	6,603	1,951	335	50
81	Boston Air	Recruitment for airline industry	Yorkshire	Mark Parkes	15,678	4,642	688	50
82	Albourne Partners	Hedge fund research specialist	London	Simon Ruddick	25,410	7,650	4,232	49
83	Morgan Law Recruitment	Recruitment for public sector	London	David Morgan and Simon Law	24,239	7,316	644	49
84	Provanis	Recruitment	Romsey	Neale Provan	13,140	3,976	990	49
85	Bactec International	Landmine and bomb disposer	Rochester	Guy Lucas	14,398	4,362	1,588	49
86	Radian	Social housing	Eastleigh	Lindsay Todd	96,552	29,580	4,663	48
87	Thomsons Online Benefits	Employee benefits and HR outsourcing	London	Michael Whitfield	12,205	3,794	1,069	48
88	sq-m2	Interior designer	London	Stephen Hart	14,680	4,576	632	48
89	John McAslan and Partners	Architectural firm	London	John McAslan	10,211	3,187	280	47
90	Beasons	Construction and refurbishment	London	Clive Beard	5,635	1,768	222	47
91	Hill Dickinson	Law firm	Liverpool	Peter Jackson	82,095	25,765	10,529	47
92	Nationwide Maintenance	Property services	Surrey	Chris Sykes	33,992	10,695	440	47
93	Risktec Solutions	Risk management	Warrington	Alan Hoy	13,417	4,253	2,632	47
94	AJ Bell	Pensions provider	Manchester	Andy Bell	38,491	12,248	16,420	47
95	Farr Vintners	Wine merchant	London	Stephen Browett	120,542	38,429	14,244	46
96	Ian Mosey	Animal feed retailer and pig farmer	York	Ian Mosey	20,511	6,566	1,074	46
97	D&P Data Systems	Software retailer	Manchester	Philip Hodari	78,817	25,302	3,686	46
98	Spedition Services	Transport and logistics	Surrey	Yazmin Fazal and Jens Rastorp	32,418	10,410	1,351	46
99	Project Development International	Project management for oil and gas industry	Aberdeen	Nigell Danhash	5,951	1,913	549	46
100	Mainstay Group	Facilities manager	Worcester	David Clark	12,263	3,952	2,154	46

Notes: All figures were taken from Companies House records on March 15, 2010. The latest available figures are referred to as "2009" numbers, and typically refer to the 08/09 tax year, but in some cases may refer to accounts for 07/08. The corresponding figures for "2006" may therefore refer to accounts for 04/05.